

SEFCCO

SouthEastern Fire
Consulting Company, LLC

County Commission workshop to discuss
SEFCCO's consultation services for the
consolidation of fire Services

Habersham County, GA

February 13, 2025.

Contact Information

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SouthEastern Fire Consulting Company, LLC

SEFCCO

www.sefcco.com

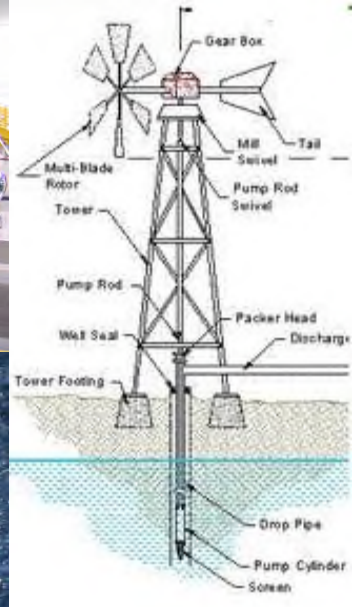
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EXPERIENCE

- OVER 40 YEARS IN THE FIRE SERVICE
- OWNER OF SEFCCO
- GEORGIA CERTIFIED FIRE CHIEF
- FIRE OFFICER IV
- CERTIFIED FIRE INSTRUCTOR/Fire Instructor II
- MEMBER –MERRIWETHER FIRE DEPARTMENT, EDGEFIELD COUNTY, SC
- SOUTH CAROLINA CERTIFIED FIRE INVESTIGATOR (NPQ in progress)
- IMT – OPERATIONS SECTION CHIEF
- RETIRED COMPLIANCE OFFICER-CHATHAM FIRE DEPT.
- PAST PARLIAMENTARIAN FOR THE CHATHAM COUNTY FIRE CHIEFS' ASSOCIATION
- RETIRED BATTALION CHIEF-SAVANNAH FIRE & EMERGENCY SERVICES
- PAST PRESIDENT GEORGIA STATE FIREFIGHTERS' ASSOCIATION
- PAST ASSISTANT FIRE CHIEF & CHAIR OF THE I.S.O. COMMITTEE FOR THE ISLE OF HOPE VOLUNTEER FIRE DEPARTMENT
- PAST I.S.O. CLASS COORDINATOR FOR THE CHATHAM COUNTY FIRE CHIEFS' ASSOCIATION
- PAST CHAIR OF THE I.S.O. TASKFORCE FOR THE SAVANNAH FIRE & EMERGENCY SERVICES
- FIRE OFFICER OF THE YEAR 2008 FOR THE STATE OF GEORGIA/AWARDED BY THE INSURANCE & SAFETY FIRE COMMISSIONER

SEFCCO consults on multiple aspects of Fire Protection



Services provided by SEFCCO...

Preparation for an ISO or Verisk Inspection for PPC Rating

Strategic Planning

Fire Station Placement Study

Fire Apparatus Refurbishment Programs

New Startup Departments

Consolidation

Advisement for Water System Aspects for Fire Protection

Water System Fire Flow Testing

Clients of SEFCCO

Past & Present

Each have contracted for full service, Received a Preliminary Assessment or Other Services

Alhambra Apartments - Asplundh Tree Service-Georgia Power - Bowman Consulting Group Ltd - Chatham County Water Department - Chatham Fire Department - Consolidated Contracting & Consulting, Inc - DLP Fire Protection Group - Forest Heights Water Works - City of Guyton, GA - Merriweather Fire/Rescue, SC – Metter/Candler County Fire/Rescue, GA - MSO Water Services, Inc - O & M Water Company – City of Perry Fire Department, GA – City of Richmond Hill, GA – City of Riverdale, GA - Screven County Fire Department, GA - City of South Fulton, GA - Southside Fire/EMS/Security – City of Statesboro, GA - Tate Design Group – City of Tybee Island Fire Department, GA – City of Warner Robbins – GA - Water Utility Management - Windsor Arms Apartments

SEFCCOs' service to Habersham County, GA

A brief history from first contact to today.

- **SEFCCO was contacted by officials of Habersham County, GA in August of 2024, regarding the possible consolidation of one or more municipal fire department(s) into the county fire system.**
- **We affirmed that this is a project that we can be of service and started compiling information for our proposal.**
- **SEFCCO attended a meeting in Clarksville on October 28th 2024. We met with officials from Habersham County and the City of Demorest to discuss issues concerning consolidation.**

SEFCCOs' service to Habersham County, GA

A brief history from first contact to today.

- SEFCCO attended a second meeting in Demorest on November 21st 2024. This was called with the municipal representatives and Habersham County representatives so that we could answer questions regarding the process of exploring consolidation of fire services.
- Following the November 21st meeting, all interested municipalities signed a resolution of interest to take part in the Fire Services Consolidation Study. At this point, we prepared our proposal as we now have the scope of work.

SEFCCO's research will include the study of consolidation of fire services for the following entities...

Habersham County

Baldwin

Clarksville

Cornelia

Demorest

Tallulah Falls

SEFCCO's charge for service

- **We listed our charge for service in the contract between SEFCCO and Habersham County, GA.**
- **The base charge for service is \$ 30,000.00**
- **The charge for each participating municipality is \$ 5,000.00 x 5 participants**
- **The total charge for the scope of work as outlined in the contract is \$ 55,000.00**

SEFCCO's charge for service

- **The 55,000.00 charge is broken down into twelve monthly payments of \$ 4,583.33 per month.**
- **Breaking the payments down into monthly increments creates a pay as we go atmosphere. Our clients are able to see progress which builds confidence in the process.**

What we do during this process...

We are not limited to these items; these are examples of what SEFCCO will be doing...

- Travel
- Meetings
- Compile Information
- Assess assets
- Review emergency Response Information
- Conduct personnel surveys
- Conduct a deployment analysis of the fire district
- Review ISO/Verisk compliance * Discussed more in next frame.
- Make recommendations for maximum efficiency
- Review budget information/cost analysis

What we do during this process...

As part of this process, SEFCCO will provide consultation to Habersham County for preparation of the next ISO/Verisk Public Protection Classification (PPC).

As part of this process, we will return when Habersham County goes through its next PPC Survey.

This does not extend to the individual municipalities.

What we do during this process...

- **At the end of this process, we will create a report on the consolidation of fire services within Habersham County, GA.**
- **Our report will include comments regarding the individual municipalities, IE; Does it benefit them to consolidate?**
- **This report will be created at the end of the contract period following research, assessment and computations of information.**

EXIT CLAUSE

- **SEFCCO will add an EXIT CLAUSE in the contract. If the Government of Habersham County has the opinion that SEFCCO is not living up to the performance which is stated in our contract, the contract can be terminated with a 30-day written notice. This EXIT CLAUSE can be executed by either party (Habersham County or SEFCCO).**

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QUESTIONS

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CONTACT INFORMATION

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